

Bell's New Versatile Station for Baiting and Trapping









Bell Laboratories introduces its new Protecta EVO Edge bait station, a high-quality, tamper resistant, versatile rodent bait station that is fast to open and service. Equipped with many features of Bell's EVO bait station line, the compact Protecta EVO Edge is easy to use, and opens and locks quickly with Bell's EVO key.

Versatile Bait & Trapping Station

Protecta EVO Edge functions as both a bait station and a trapping station. Its locking vertical bait securing rods hold up to eight 28 g or two 225 g Blox securely in the station. The versatile Protecta EVO Edge is specially designed to hold two Trapper Mini T-Rex Mouse Snap Traps, or a Trapper T-Rex Rat Snap Trap, which captures rats as they enter the station. Technicians can swiftly adjust baiting or

trapping tactics at their accounts, without having to switch out their equipment.

Designed for Fast, Convenient Servicing

Technicians will like how easy Protecta EVO Edge is to use. The station has rounded interior corners that make cleaning easy, and uses the same EVO key as the other EVO Tamper Resistant rodent bait stations on offer from Bell Laboratories, including Protecta EVO Ambush, Protecta EVO Express, Protecta EVO Landscape, Protecta EVO Circuit, Protecta EVO Mouse, and Protecta EVO Weighted Landscape. Protecta EVO Edge has all of the features you have come to expect in tamperresistant bait stations from Bell Laboratories at a price that will fit any budget.

Address Service Requested

www.belllabs.com 3699 KINSMAN BLVD. I MADISON, WI 53704











THE BELL REPORT

International Edition

VOLUME 22 | NUMBER 2 | APRIL - JUNE 2019

EUROPEAN KILLGERM WORKSHOPS TOUR

Bell Laboratories' International team continues to develop with the recent addition of EMEA Business Managers Fabienne Redois and Markus Penner. Redois and Penner join EMEA Director Arnaud Del Valle, and Business Manager Shyam Lakhani, to help manage business in areas throughout Europe. With the larger team, Bell's opportunity for a growing presence has increased and as a result, Bell has attended more tradeshow and workshop events all over the world. Since the start of the year, Bell has attended more than 40 tradeshows and workshops within the European region, with one of the main priorities being participation in the European Killgerm Workshops Tour.

66 Killgerm and Bell's mutual commitment to professionalize the industry is the DNA of our historical partnership.

- Arnaud Del Valle

The Killgerm Tour was a major success with Bell joining workshops in Benelux, UK, Germany, Spain, and Poland. In total, the team presented at 17 Killgerm events, some of the workshops being attended by more than 100 PCOs or more. Having presented in the UK and Germany, Lakhani said, "The Killgerm Workshops have been a key opportunity for PCO's to meet with industry experts, key tech-

nical advisors, and manufactures & distributors. PCOs really find these workshops beneficial and we can help them understand what's happening in the industry from a manufacturer's or distributor's perspective."

The primary focus of the workshops was to help educate the industry on many different topics including label and regulation updates. Penner attended workshops held in Benelux and Poland, two countries that have experienced many recent changes, and said "As a new Bell employee, the workshops presented a good overview of the PCOs and their markets where they are struggling with a lot of changes and trying to find their way." He said "The main objective of the workshops was to provide PCOs with the best solutions and support for the pest control products already registered in their countries."

The Bell EMEA team would like to thank the Killgerm Group for these events and their continuous support. "Killgerm and Bell's mutual commitment to professionalize the industry is the DNA of our historical partnership. Our companies are committed to the future of the rodent control industry and strongly support the development of new technologies to face the ongoing challenges. Finally, it is always a great time to spend with Killgerm's team and our PCO customers throughout Europe!" Del Valle said.

Contact your Bell representative for more information on where you can attend the next event.









Bell Laboratories was represented by its International team at 17 Killgerm workshops

ISLAND CONSERVATION PROJECTS Using Bell Laboratories Baits



Alaska, Bay of Islands
Allan Cay, Bahamas
Anacapa Island, California
Anguilla Prickly Pear Cays
British Bahamas, Turks and Caicos
Caribbean Netherlands, St. Eustatius
Chagos Archipelago (Indian Ocean)
Chile, Chanaral Island
Chile, Choros Islands
Chile, Isla Alejandro Selkirk
Cook Islands
Desecheo, Puerto Rico
Farallone Islands, California

Falkland Islands
French Polynesia, Acteon and Gambier
Galapagos - Floreana
Galapagos Islands, Pinzon and Rabida
Galapagos Islands, Seymour Norte
Gough Island, South Atlantic
Haida Gwaii BC: Murchison & Faraday Islands
Hawaii, Kaho'olawe
Hawaii, Leuhua
Jarvis Atoll
Mexico, Banco Chinchorro Islands
Mexico, Cayo Centro Islands

Navassa Island, Caribbean
Palau, Micronesia
Palmyra Atoll, North Pacific
Rat Island, Alaska
Scilly Island, England
Seychelles Islands
Shiants Island, Scotland
South Georgia Island
Tonga, Polynesia
Wake Island
Yap, Micronesia

















BELL'S STATIONS ARE FAST TO OPEN, SERVICE, AND CLEAN. QUICKLY SWITCH FROM BAITING STATIONS TO TRAPPING STATIONS AT YOUR ACCOUNTS.